

**Job Market Forecast Handout****Video: 13 minutes**

Over the next 10 years, it's projected that _____ jobs will be created in the U.S. And there will be an additional _____ job openings in Canada.

Top Industries to Watch

- Industrial Jobs
 - _____ is helping to create new jobs in manufacturing.
 - 78% of commercial truck drivers only have a _____, and starting pay can be as much as \$58,000 annually.
- Clerical Jobs
 - Office services jobs include office clerks, _____, payroll specialists, legal assistants, data entry personnel, and customer service reps.
 - Salesmanship has _____ power.
- Healthcare
 - There's a need for medical billing clerks, who on average earn _____.
 - Most jobs are available to you with just a _____ diploma.
- Technology
 - The world is becoming more and more _____.
 - People will be needed to produce and distribute _____ software, help with installation, and provide _____ to software purchasers.

Educational Considerations

- Career Technical Education (____)
 - Industry specific training in _____ where you can earn postsecondary certificates, licenses, and associates degrees.
 - CTE is an _____ option.
- Invest in knowing more about the opportunities in the _____ instead of just focusing on your _____ path.

Salary Guidelines

- Your pay rate isn't based on what you _____ or _____; it's really about what the hiring company is willing to pay. That's influenced by:
 - What _____ are getting paid.
 - How many people are _____ for the same job.
 - The _____, _____, and _____ needed to perform the job.
- Do your research by:
 - Searching _____ job postings.
 - Referring to the _____ Handbook (US) or _____ website (CA).
 - Browsing sites like Salary.com, _____, SimplyHired, or _____.
 - Contacting your local Express Employment Professionals office.

Traditional Education Options

- Some in-demand jobs require a _____ degree.
- For many in-demand professions, you can out-earn the average bachelor's degree by getting the right _____ degree, _____ certification, or vocational _____.
- The _____ path you choose determines the _____ opportunities available to you.

Questions to Ponder:

- What types of jobs and industries interest you?
- How much time, money, and effort do you want to invest in training for a career?

NOTES: _____

